

Plastic Express

SUMMER 2014

Since 1970 Plastic Express has met the bulk trucking, bulk terminal, packaging, and warehousing needs of the plastics industry. Our strategic locations, modern systems, and dedicated employees allow us to provide custom tailored logistical solutions to fulfill the most challenging needs of our customers. Our goal has always been to exceed our customers' expectations, and our "can do" attitude is what differentiates us from the competition.

BULK EQUIPMENT ADDITIONS CONTINUE



Lack of capacity in the trucking industry is here and will pose a large challenge to every trucking company. The driver shortage, long lead times on new equipment and many new regulations are the main driving forces for the tightening of the market. Experts have predicted that this will continue as a result of many things; the driver Hours of Service (HOS) changes, the Carrier Safety

Assessments (CSA), Electronic On-Board Monitoring, increased regulatory compliance and enforcement, increases in minimum insurance requirements, and increased requirements for driver training. Although this poses a challenge to the entire trucking community, we see these negatives as a positive for us as we have stayed ahead of most competitors with on-boarding new equipment, working hard to maintain excellent driver retention, and embracing the CSA scorecard from day one that keeps our team keenly focused on safety.



At the beginning of 2013, Plastic Express began taking delivery of new Freightliner tractors to both replace and add to our bulk truck fleet. As of June 2014, we have more than fifty new specially designed lightweight Freightliner tractors positioned at our terminals across the United States. We will continue to renew and add to our fleet with a standing order of forty tractors for the remainder of



Continued on back

New hand held units for our drivers

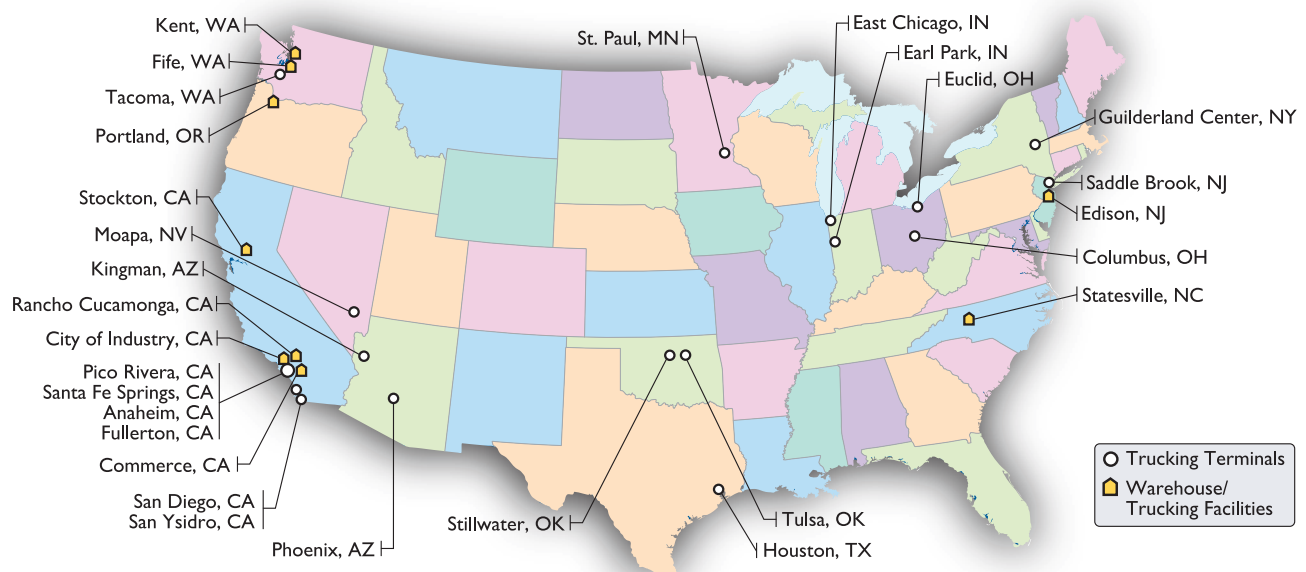


At the end of 2013 we began testing a mobile computing hand held device for our bulk truck drivers that we have been developing for the past two years. This hand held unit is compliant with Electronic Service Logs (E-Logs) that are used for Hours of Service (HOS) tracking and Electronic Driver Vehicle Inspection Reports (EDVIR) meeting the new regulations that will be implemented in the near future. We are in the process of rolling out of the hand held units and plan to be complete across all terminals by the end of 2014.

Once completed, our fleet management system will be fully integrated with the dispatch, adding preferred routing and other delivery information system enhancements. It is fully compliant with the Federal Motor Carrier Safety Administration 395.15 tracking of records. Additionally, it will allow for improved driver scorecards and driver safety scores, advanced fleet tracking and mapping, automated fuel tax reporting, customer signature capture, barcoding with railcar validation and a quicker response time to our customers in regard to their delivery records.

NATIONWIDE LOCATIONS

Plastic Express Trucking Terminals, Warehouses & Trucking Facilities



Warehouse Expansions and Additions

Plastic Express has seen dramatic growth in our warehouse and packaging services thanks to the continued support of our many satisfied customers. We have branched into other commodities, but continue to stay focused growing with our plastic accounts preparing for the rapidly approaching growth of domestically produced plastics.



Some of our major expansions include the Seattle area, where we have added more space at our Kent WA facility and currently handle ceramic proppants, paper, plastics and other industrial and forest products. This growth in Seattle is in line with our vision to have representation at all major West Coast ports.

We have also added significant warehouse operations in the Southern California market with two new site offerings. We have expanded with additional space at our Rancho Cucamonga, California, warehouse. This operation is ideally suited to offer better service to those accounts that have specific needs in the "Inland Empire" (45 miles east of downtown LA). We also just opened up a new premier warehouse in the City of Commerce, California. The Commerce site brings us closer to the Long Beach & Los Angeles port activities and is approximately 8 miles south of downtown LA. This warehouse is dual served by the Union Pacific and the BNSF railroads and has the ability to land unit trains. Both of these locations offer packaging and warehouse storage capabilities, along with added assets to handle other rail freight options. Our California warehouse locations can handle any warehouse storage, packaging and all import/export requirements that our customers may need.



We didn't leave out the Eastern side of the country either; we now have a warehouse and packaging facility in Statesville, North Carolina. This site has an abundant amount of rail space for packaging cars as well as any transload requirements our customers may need.

Location	Square Feet	Railroad	Boxing	Bagging	FIBC Bags	Seabulk	PX Services
Edison, NJ	290,000	CSX/NS	Yes	OMS & FFS	Yes	Yes	Yes
City of Industry, CA	200,000	UP	Yes	OMS	Yes	Yes	Yes
Commerce, CA	125,000	UP/BNSF	Yes	Coming Soon	Yes	Yes	Yes
Rancho Cucamonga, CA	115,000	BNSF	Yes	No	Yes	Yes	Yes
Stockton, CA	100,000	BNSF	Yes	No	Yes	No	Yes
Portland, OR	35,000	UP/BNSF	Yes	No	Yes	No	Yes
Kent, WA	200,000	BNSF	Yes	No	No	No	Yes
Statesville, NC	65,000	NS	Yes	No	Yes	Yes	Coming Soon

Bulk Equipment Additions *Continued*

2014 and 2015. The average age of our tractors is one and a half years and all of our units meet strict EPA SmartWay clean air compliance regulations.



We have also been purchasing new J&L pneumatic bulk trailers over the past couple of years, adding over thirty percent more capacity across our network. Our current trailer order takes us through 2015, and will almost double the size of our trailer fleet in the last 5 years.

With this added capacity we will push into new markets. More to come in the next issue.



PX Services

Plastic Express is happy to announce the "rebirth" of a division of Plastic Express called PX Services. PX Services was formed in 2001 with a very specific vision, which came into play this year as we acquired a steel transloader on the East Coast. PX Services will now operate in unison with Plastic Express at many of our transload yards and warehouses across the country.

PX Services specializes in non-plastic transload and handles commodities such as steel, paper, lumber and other industrial, consumer and forest products. With our extensive rail network, PX Services will add capacity and increase utilization rates at most of our facilities. Stay tuned for more from this division.



Plastic Express

Let us show you what it means to be "best in class". Contact us for more information regarding our trucking, warehousing, or packaging services.

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