

SPRING 2013

Since 1970 Plastic Express has met the bulk trucking, bulk terminal, packaging, and warehousing needs of the plastics industry. Our strategic locations, modern systems, and dedicated employees allow us to provide custom tailored logistical solutions to fulfill the most challenging needs of our customers. Our goal has always been to exceed our customers' expectations, and our "can do" attitude is what differentiates us from the competition.

Let us show you what it means to be "best in class". Contact us for more information regarding our trucking, warehousing, or packaging services.

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DYNAMIC GROWTH in the Pacific Northwest

Plastic Express is now working in the Pacific Northwest!! Today we operate warehouse and packaging services in Portland, Oregon and Fife, Washington. Both of these facilities provide packaging and warehouse services for the plastic industry handling domestic and imported materials. We also operate a bulk transload terminal in Tacoma, Washington and Portland, Oregon and recently added another bulk transload operation at Fredrickson, Washington to handle our growing bulk transload operations in the Seattle area.

With the dramatic expansion of shale oil & gas exploration in the United States, we recently opened a warehouse, trucking division, and rail cross dock facility in Kent, Washington to support servicing the Bakken Shale Oil Fields in North Dakota. The warehouse is 200,000 square feet and handles imported materials headed for the oil fields. In addition to the warehouse,



we have a rail crew handling all rail operations for the rail loading. And we have ordered specialized



trucks and chassis' to pick up and deliver the containerized materials to our Kent warehouse from the port. This division is capable of loading 6 to 10 railcars a day. These are very busy and exciting times for our team in the Pacific Northwest!



Warehouse Expansions

Plastic Express has seen tremendous growth in recent years and today operates multiple warehouses/packaging operations throughout

the United States. Here is just a brief overview of the locations and capabilities that we currently have and expect to add more in the near future. Let us know your needs and we will exceed your expectations!

Location	Square Feet	Boxing	Bagging	FIBC Bags	Seabulk
Edison, NJ	290,000	Yes	OMS & FFS	Yes	Yes
City of Industry, CA	200,000	Yes	OMS	Yes	Yes
Rancho Cucamonga, CA	115,000	Yes	No	Yes	Yes
Stockton, CA	100,000	Yes	No	Yes	No
Portland, OR	35,000	Yes	No	Yes	No
Fife, WA	35,000	Yes	No	Yes	No
Kent, WA	200,000	No	No	No	No



Bulk Trucking Activities

As Plastic Express has grown we have found that a key cost that needs to be managed properly is the maintenance costs of our trucking fleet. We have always operated one of the newest / youngest fleets in the industry but recent regulation changes have forced us to review all facets of our truck replacement strategy and we have concluded that the best plan for us will be to transition to a full maintenance truck leasing program. This will allow us to budget our costs evenly and keep our costs down, resulting in our ability to keep our customers cost competitive while still having the safest, newest, and highest quality fleet in the industry.



Our NJ team has been receiving brand new 2013 Freightliner tractors since last November and will have a total of 15 new units by the end of spring 2013. Our Southern California fleet will replace 100% of the tractors over the next 28 months. In 2013 we have or will be adding new tractors to our operations in St. Paul MN, Tulsa, OK and Kingman, AZ as well. Let us know what you think of the new units and what you think of the new tractor colors!



And our trailer fleet is getting newer as well, with 5 new J & L trailers delivered in the 2nd half of 2012 and 8 additional new J & L trailers to be received throughout 2013. We believe that this continued commitment to new equipment will allow us to maintain our "Best in Class" ranking in the CSA maintenance category!





Bulk Trucking Continues to Grow

Do you have an account that requires special handling in today's demanding world? A great deal of our growth in recent years has come about because we have customer's that have some accounts with very demanding quality requirements. Our ability to "tailor-fit" a logistics solution for very specific demands from those "high maintenance" accounts has been a great differentiator for Plastic Express and fueled our growth. The map below shows where our terminals and warehouses are today.....



